

# Women Entrepreneurship in beauty parlour services: A study in Dakshina Kannada District

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**Abstract:** The contribution of women in the development of economies is incredible. In the past, her role was restricted within the four walls. At present can find her in the field of society, such as education, politics, administration, sports, and many other fields. She knows how to manage and bring co-operation within the group. Through the motivation and support of her surroundings took her to the next step of starting her own ventures.

The modern era has been a blessing to society because it has opened up several chances, yet there is still a preconception in society that women are mainly designated for domestic chores and are incapable of taking responsibility. Women have defied such stigma recently by bringing to light their hidden abilities, talents, and ideas by participating in challenges. However, there are several challenges in their path to successful entrepreneurs.

Although various forms of training and financial aid are regularly supplied through various government and self-help group initiatives. This study focuses on what are the motivations behind women entrepreneurs to start with a beauty parlour and what are the challenges they have faced and facing continuing the venture and give some suggestions based on the study. This study covers Women Entrepreneurs in connection with beauty parlour services in Dakshina Kannada District. Random sampling technique is employed for the study.

**Keywords:** Women entrepreneurs, beauty parlour, motivation, problems, prospects.

## 1. INTRODUCTION:

Women is the power. She plays very important role in the wellbeing of family as well as in the development of the economy. The contribution of the family and the state to the development of female entrepreneurs is very important. There are many programs launched by the government to promote female entrepreneurship. However, the awareness of these systems is very low. An effort is required from all the levels of the society to reach the needy then only we can say it's effective. There are around 58.5 million entrepreneurs all over India out of this only 14% are women. 13.45 million People are employed by Indian-women owned businesses [1]. Beauty sector doing very well in the market. It has become the backbone of most of the family. Starting from parlour it reached to place website based portal for the trading of beauty products. The founder of NYKAA Falguni Nayar recorded a history in converting her e-commerce business on beauty products into a joint stock company by going through the IPO's. NYKAA shares are listed on the stock exchange with a premium of 80%. This reveals the strength of her ideas and innovations in the field of business [2]. She became second wealthiest promoter in India [3].

## 2. LITERATURE REVIEW:

[4] Study is mainly focused on how group entrepreneurship will help the members in upgrading their status of living, creativity, co-ordination and motivation in the group. The role of SKDRP in the development of group entrepreneurship is taken as the base for the study. [5] Updating in the field of technology is the need of the hour. Otherwise business will be outdated. Without new ideas, economic and technological innovations survival in the market is big challenge.

[6] Group entrepreneurship not only helps the member to get financial benefit as well as it brings co-ordination among the group members as well they are motivated by the well trained professionals in engaging the business very efficiently. Individualised treatment and follow-up services boosted the growth of the business. [7] Success of women entrepreneurship mainly depends upon business characteristics. [8] Empowerment of women mainly ruled by family members. Support from the family, government is necessary for the establishment and successful continuation of business. [9] Women entrepreneur's facing problems regarding availability of finance and method of availing the facility. [10] Compare to male, female are very less access equity capital even if they lead in the market.

[11] Women always share the information and wants to work in group. This brings success and opportunities to grow further in their business. [12] Support from the family always helps women to start their own business. [13] Women entrepreneurs from informal sector are running business successfully but they don't have support from the government

and family. If they are trained will emerge as a story of success. [14]Major challenges the women entrepreneurs face are poor financial background, low ability of risk bearing, lack of skilled education etc. [15]The performance expectancy, effort expectancy are major factors influencing women entrepreneurs with regards to e-commerce. [16]From the cases of Malavika it is observed that she knows her contribution to the economy is commendable but bothered about future challenges.

[17]Even after facing many Challenges Indian women is now trying to become economically independent. Government has come forward with many concessions, facilities and incentives for women entrepreneur. [18]50% of the population of the Karnataka state is Women. Women's empowerment and labour force participation are taking place in Karnataka.

### 3. OBJECTIVE:

1. To study the motivation factor behind the establishment of beauty parlour.
2. To Study the problems and challenges faced by beauty parlour entrepreneurs in the Dakshina Kannada District.
3. To recommend suggestions based on the study

### 4. RESEARCH METHODOLOGY:

This study focuses primarily on the motivations for starting a cosmetology shop and an analysis of the questions and challenges faced by female entrepreneurs in the Dakshina Kannada district in relation to the cosmetology sector. Both primary and secondary data are used. Primary data is collected through a structured survey using random sampling. 62 respondents were selected for this survey. This survey covers the Dakshina-Kannada area.

### 5. DATA ANALYSIS AND INTERPRETATION:

The collected data was summarized in a table and the analysis was performed using a simple percentage analysis technique.

Demographic profile:

Demographic details were collected to know the background of the entrepreneurs such as age, marital status, and educational qualification to study the diversity of respondents in the research area. The details are given below

**Table 1: Demographic Variables**

Variables	Category	Frequency	Percentage (%)
Age	Less than 30	15	24
	30-40	39	63
	Above 40	8	13
Marital status	Married	47	75.8
	Unmarried	15	24.2
Educational Qualification	SSLC	23	37
	PUC	31	50
	Degree	8	13
	Post Graduate	nil	nil
Nature of the family	Joint	15	24
	Nuclear	47	76
Family size	Less than 4	39	63
	4-6	23	37
	More than 6	nil	nil
Family monthly Income	Less than ₹.25000	39	63
	₹25000-₹30000	23	37
	More than ₹30000	nil	nil

(Source: Primary data)

**Age:** It was found that 63% of the respondents were between the age group of 30-40 and 24% from the age group of less than 30.

**Marital Status:** Majority of the respondents (75%) are married.

**Education qualification:** around 50% of the respondents are attained pre university education, 37% of them are done with secondary education remaining are graduated.

**Family size:** 63% of the respondents family with of less than four members and remaining fall between 4-6 categories.

**Nature of the family:** 76% of the respondents from the nuclear family. Family monthly Income: Family income of 63% respondents fall in the less than ₹25000 monthly income category remaining 37% between ₹25000-₹30000 categories.

**Business Profile:** Business details are collected to evaluate the size of the business, area, nature, and training.

**Table2: Features of the business**

Variables	Category	Frequency	Percentage (%)
Nature of the beauty parlour	Rental Building	39	63
	Part of the house	8	13
	Own shop	15	24
Location of the beauty parlour	Urban area	23	37
	Semi-urban area	23	37
	Rural area	16	26
Registration of beauty parlour	Registered	54	87
	Not-registered	8	13
Attended beautician training programme	Yes	16	26
	No	46	74
Done with beautician programme	Yes	54	87
	No	8	13

(Source: Primary data)

From the above table it is clear that 63% of the respondents run their business rental building. 24% of them are having own shop and others run their business as extension of their house. Majority of them are having their parlour in (37%) in urban and semi-urban areas. Only 83% of them are registered their business. 74% of the respondents are not interested in attending beauty training programmes but 87% of the respondents completed their beautician courses.

**Table 3: Table showing Factor motivating Women entrepreneurship:**

Variables	Frequency	Percentage (%)
Family income supplementation	14	23
To utilize the skills	14	23
To have better status in the society	9	15
Easy to set up at home	7	11
Utilization of time	8	13
Family inspiration and background	10	15

(Source: Primary data)

From the above table it's clear that 23% of the respondents opine that they are supported by family income and their skills to start their own beauty parlour. Around 15% feels that having own business brings better status in the society and family inspiration motivated them to start their career. Others find that it is easy to setup and can spend time fruitfully.

**Table 4: Table showing factors affecting women entrepreneurs:**

Variables	Frequency	Percentage (%)
Family obligations	19	30
Male domination	0	0
Lack of proper training	14	23
Poor credit facilities	0	0
Lack of finances	19	31
Lack of self confidence	10	16

No-risk bearing capacity	0	0
Dual role of women	0	0

(Source: Primary data)

The above table depicts that 31% of the respondents feels that the major issue in set up of business is finance, 30% says are having issue on family obligations and 23% respondents feels that they don't have adequate training programmes to enhance their skills.

**Table 5: Table showing problems faced by women entrepreneur:**

Variables	Frequency	Percentage (%)
Work life balance	14	23
Poor credit facilities	8	13
Lack of sufficient raw materials, technology and suppliers	4	7
Lack of proper training	7	11
Lack of government support and subsidies	15	24
Increase in the rent	7	11
Lack of advertisement	7	11
Tough competition from longer and established units	0	0

(Source: Primary data)

It's clear from the above table that around 24% respondents feels that they are not getting support and subsidies from the government and finding (23%) difficult with balancing their work with the life. Increased rent, lack of advertisement and lack of proper training are the other issues they are facing with their business.

**FINDINGS:**

- Majority of the respondent's (63%) were between the age group of 30-40. 75% of them married and 76% of them come from Nuclear family.
- 87% of the respondents have completed their secondary education (SSLC or PUC).
- Most of them had a monthly income of less than 25,000.
- The majority of the people surveyed operate in rental buildings..
- Majority of them are having their parlour in (72%) in urban and semi-urban areas.
- Family income and skills are the main driving factor in the establishment of beauty parlour.
- Majority of the respondents feels that the major issue in set up of business is finance and family obligations.
- The main issues in running business are lack of support from the government and challenges in work life balancing.

**SUGGESTIONS:**

- There are various programmes offered by the government for the women empowerment but awareness towards this is lacking. So government must come up with the programme to reach the women effectively.
- It's observed that most of the married women are in this sector. To bring even unmarried women the adequate training programme can be initiated in the college levels.
- Government can take the help of the District industrial centre, self-help groups to reach the women entrepreneurs.

**CONCLUSION:**

Women are contributing in all the fields. The up gradation in the technology boosting the women to start their own business by shifting their role from job seekers into job givers. For women to succeed in business, they need continuous support from their families and government. No more gender inequalities when it comes to the economic growth both are equal contributors but risk bearing capacity of the women must be developed.

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