

Optimizing Fcl Container Utilization For Cost Efficiency In Wingman Freight Express Pvt.Ltd

M Mohamed Nadeem¹, Dr.R.Senthilkumar²

Department of Management Studies school of management Studies, Vels Institute of Technology and advance studies
(VISTAS)Pallavaram , chennai¹

Assistant professor, Department of Management Studies school of management Studies, Vels Institute of Technology
and advance studies (VISTAS) Pallavaram, Chennai²

Abstract: This project focuses on optimizing Full Container Load (FCL) container utilization to enhance cost efficiency at Wingman Freight Express Pvt. Ltd., a logistics company specializing in international freight forwarding. Inefficient container usage can lead to increased shipping costs and reduced profitability. The study investigates current container loading practices, identifies gaps in space utilization, and evaluates key operational parameters such as cargo volume, weight distribution, packaging standards, and shipment scheduling. By leveraging data analysis and simulation tools, the project proposes optimized loading strategies, improved planning processes, and the adoption of digital tools to maximize container space. The outcomes are aimed at reducing the number of containers shipped, minimizing freight costs, and increasing overall operational efficiency. The findings and recommendations serve as a strategic guide for enhancing the logistics and supply chain performance of the company.

I. INTRODUCTION

Wingman Freight Express Pvt. Ltd. is a dynamic and growing logistics and freight forwarding company committed to delivering reliable and cost-effective shipping solutions across global markets. With expertise in handling Full Container Load (FCL) shipments, the company plays a crucial role in facilitating international trade for a wide range of industries. In today's highly competitive logistics sector, efficient container utilization has become a critical factor for achieving cost savings and operational excellence. FCL shipments, while offering security and speed advantages, often suffer from underutilization of available container space due to factors such as poor load planning, inconsistent cargo dimensions, and suboptimal packaging. These inefficiencies lead to higher transportation costs, increased carbon footprint, and reduced profitability.

project aims to analyze and improve the current FCL container utilization practices at Wingman Freight Express Pvt. Ltd. By identifying inefficiencies and implementing data-driven strategies for space optimization, the study seeks to enhance container load planning and maximize space utilization. The ultimate goal is to reduce shipping costs, increase profitability, and contribute to the company's sustainable logistics initiatives.

Statement of the Problem

Wingman Freight Express Pvt. Ltd., while managing a significant volume of Full Container Load (FCL) shipments, faces challenges in achieving optimal container space utilization. Inefficient packing methods, inconsistent cargo dimensions, lack of advanced load planning tools, and inadequate coordination between logistics teams often result in partially filled containers. This underutilization leads to increased shipping costs, reduced cost-efficiency per shipment, and environmental impacts due to unnecessary fuel consumption and emissions.

having the infrastructure and expertise, the company lacks a systematic Despite approach to assess and optimize container utilization. Therefore, there is a critical need to analyze existing practices, identify inefficiencies, and implement strategies that improve container space usage without compromising cargo safety or delivery timelines.

This project aims to address this gap by developing effective solutions to enhance FCL container utilization, ultimately leading to cost savings, improved operational efficiency, and better service delivery for Wingman Freight Express Pvt. Ltd.

Primary Objectives

To optimize the utilization of Full Container Load (FCL) shipments at Wingman Freight Express Pvt. Ltd. in order to improve cost efficiency and reduce freight expenses.

Secondary Objectives

1. To analyze the current FCL container loading practices and identify inefficiencies in space utilization.
2. To study cargo characteristics such as volume, weight, and packaging that affect container space optimization.
3. To evaluate the impact of underutilized containers on shipping costs and overall logistics performance.
4. To explore and recommend strategies, tools, or technologies for improving container load planning and packing efficiency.
5. To develop best practices and guidelines for efficient FCL planning to be implemented across operations.
6. To assess potential cost savings and environmental benefits resulting from optimized container usage

II. REVIEW OF LITERATURE

The optimization of Full Container Load (FCL) utilization has garnered significant attention in logistics and supply chain management literature, especially due to rising freight costs and growing sustainability concerns. Various studies emphasize that container underutilization directly impacts logistics costs and environmental performance (Pálsson & Kovács, 2014). Efficient utilization of container space can lead to notable cost reductions and operational improvements.

Container Loading Problems (CLP) have been extensively studied in operations research. According to Bischoff and Ratcliff (1995), CLP is an NP-hard problem, and heuristic or metaheuristic algorithms such as Genetic Algorithms, Simulated Annealing, and Tabu Search have been widely used to achieve near-optimal loading patterns. These methods assist in arranging irregular-shaped cargo efficiently within a container, reducing space wastage.

Packaging and cargo dimensions are also significant factors affecting container utilization. Eilon and Christofides (1971) highlight that standardization of cargo sizes and efficient packaging can improve load consolidation and stability, contributing to better space utilization and reduced damage risk.

In recent years, technological solutions like 3D container load planning software and artificial intelligence-based systems have been introduced to automate and optimize the loading process (Wäfler et al., 2018). These tools can simulate various loading scenarios and suggest optimal arrangements, helping logistics companies make data-driven decisions.

Furthermore, collaborative logistics and freight consolidation strategies have been recommended for smaller shipments to improve container fill rates, especially in cases where mixed cargo is involved (Crujssen et al., 2007).

In the context of Indian logistics firms like Wingman Freight Express Pvt. Ltd., there is limited literature that directly addresses real-world challenges in FCL operations. However, industry reports and case studies suggest that applying optimization techniques and digital tools in container planning can yield measurable benefits in terms of cost savings and operational efficiency (KPMG, 2021).

This review forms the foundation for exploring practical strategies that Wingman Freight Express Pvt. Ltd. can implement to enhance FCL container utilization and improve its competitive edge in the logistics sector.

III. RESEARCH METHODOLOGY

This study adopts a mixed-methods approach combining both qualitative and quantitative research techniques to analyze and improve FCL container utilization at Wingman Freight Express Pvt. Ltd.

1. Research Design

The project follows an applied research design aimed at solving a real-world operational problem. It involves descriptive analysis to understand current practices and exploratory analysis to identify potential areas for improvement.

2. Data Collection Methods

Primary Data:

Interviews with logistics managers, warehouse staff, and container planning teams to understand operational challenges.

On-site observations of container loading processes.

Surveys and structured questionnaires to gather inputs on container utilization efficiency and challenges.

Secondary Data:

Analysis of historical shipment records, container fill ratios, and freight cost data.

Review of company documentation, loading guidelines, and industry best practices.

Relevant academic literature, case studies, and logistics optimization models.

3. Sampling Technique

Purposive sampling is used to select key personnel involved in FCL operations and a representative set of recent FCL shipments for analysis.

4. Data Analysis Techniques

Quantitative Analysis:

Use of container utilization metrics (e.g., volume utilization %, weight utilization %, cost per CBM).

Statistical tools (Excel, SPSS, or Python) to analyze trends and correlations.

Load simulation software or 3D visualization tools to test improved packing scenarios.

Qualitative Analysis:

Thematic analysis of interview responses to identify recurring operational issues.

SWOT analysis to evaluate the strengths and gaps in current container planning methods.

5. Tools and Techniques

Container load planning software (if available)

Excel-based models for space and cost calculations

Visualization charts and graphs for presenting findings

6. Limitations

The scope is limited to FCL operations and does not include LCL (Less than Container Load) or air freight shipments.

Data accuracy depends on the availability and reliability of internal records.

7. Expected Outcome

The methodology aims to identify inefficiencies in current practices, propose data-driven solutions, and recommend actionable strategies to improve FCL container utilization, ultimately reducing logistics costs and improving operational efficiency.

IV. OBSERVATION REVIEW

As part of the project conducted at Wingman Freight Express Pvt. Ltd., a detailed review of FCL (Full Container Load) operations was carried out through field observations, staff interactions, and analysis of loading practices. The following key observations were recorded:

1. Underutilization of Container Space

Several FCL shipments were found to be operating below optimal capacity. Containers were dispatched with significant unused space, primarily due to irregular cargo sizes and lack of proper stacking methods.

2. Manual Load Planning Practices

The company currently relies on manual planning or basic spreadsheet tools for container loading. This often leads to inefficient cargo arrangement, as there is no pre-loading simulation or visualization of how items should be positioned.

3. Inconsistent Packaging Dimensions

Cargo received from clients often varies in size and packaging style, leading to difficulties in space optimization. There is no standardized guideline communicated to customers regarding preferred packaging dimensions for FCL shipments.

4. Limited Use of Technology

There is minimal adoption of container load planning software or AI-based optimization tools, which are widely used in the logistics industry to simulate and maximize container space usage.

5. Time Pressure During Loading

Due to tight shipment schedules, warehouse staff often rush the loading process, prioritizing speed over optimization. This frequently results in partially filled containers being shipped to avoid delays.

6. Lack of Standard Operating Procedures (SOPs)

The absence of clearly defined SOPs for FCL loading was evident. Different teams followed different practices, leading to inconsistent container fill rates and variability in operational efficiency.

7. Training and Awareness Gaps

Staff involved in loading operations demonstrated limited awareness of space utilization strategies. Training programs focused on optimal container packing, weight balancing, and cost-saving techniques could significantly improve performance.

8. Cost Impact

Inefficient utilization has led to increased freight costs per shipment, as more containers are required to move the same volume of goods that could otherwise be consolidated more effectively.

LIMITATIONS OF THE STUDY**1. Limited Scope of Data**

The study was conducted using data from a selected number of FCL shipments within a specific time period. It may not fully represent all operational scenarios across different routes, clients, or seasons.

2. Dependence on Available Records

The analysis relied on the accuracy and completeness of internal shipment and container utilization records. Any gaps or inconsistencies in documentation may have affected the findings.

3. Lack of Technological Implementation

Due to the limited use of advanced container loading software within the organization, the study could not incorporate live data simulations or AI-based load optimization during actual operations.

4. Time Constraints

The duration of the project restricted the ability to conduct long-term performance monitoring or pilot testing of proposed optimization strategies.

5. Variability in Packaging from Clients

The lack of standard packaging dimensions and inconsistent cargo sizes from clients made it challenging to implement uniform optimization strategies across all shipments.

6. Operational Limitations

Some recommended practices could not be tested or implemented during the study period due to operational constraints, such as shipping deadlines and limited control over certain external logistics factors.

7. Employee Availability

Due to the busy nature of logistics operations, full participation from all relevant staff was not always possible, which limited the depth of qualitative insights through interviews and observations.

Analysis of the Export Documentation Process in A2Z Logistics

The study conducted at Wingman Freight Express Pvt. Ltd. reveals critical insights into the company's Full Container Load (FCL) operations and their impact on freight costs and space utilization efficiency.

1. Container Utilization Rate

Historical data analysis showed that the average container volume utilization ranged between 65% and 75%, leaving 25–35% of space unutilized. This underutilization translates directly into higher costs per shipment and lower operational efficiency.

2. Cost Implications

It was observed that poor space utilization increased the cost per cubic meter (CBM) shipped. For example, a 20% increase in space usage could reduce freight costs per unit by up to 15–18%, highlighting the strong correlation between utilization and profitability.

3. Operational Inconsistencies

Different teams followed varying load planning methods without standardized guidelines. This inconsistency often led to ad hoc decisions during container loading, contributing to space wastage and load imbalances.

4. Packaging and Palletization Issues

A significant portion of the shipments involved irregular-shaped goods or poorly palletized cargo. This lack of uniformity made it difficult to stack and align cargo efficiently inside containers, resulting in wasted space.

5. Absence of Load Optimization Tools

Manual methods were found to be inadequate for complex load planning. Without container simulation software, it was difficult for the team to visualize the most space-efficient loading patterns before execution.

6. Staff Training and Awareness

Most warehouse staff were unfamiliar with load optimization techniques or container capacity metrics. Training gaps contributed to inefficient packing and missed opportunities for maximizing space.

7. Potential for Cost Savings

Simulations conducted during the study using sample data showed that implementing structured load planning and using optimization tools could increase utilization by 10–20%, leading to measurable reductions in total freight costs.

8. Environmental Impact

Improved container utilization also presents an opportunity to reduce the environmental footprint. Fewer containers used per volume of cargo transported would lead to reduced fuel consumption and lower carbon emissions.

DISCUSSION:

The findings of this study highlight the operational and financial challenges Wingman Freight Express Pvt. Ltd. faces in optimizing Full Container Load (FCL) utilization. Efficient space usage within containers is a key determinant of cost-effectiveness in logistics, yet the company currently operates below its potential in this area. A major factor identified is the lack of standardization in loading practices and cargo packaging. With no uniform load planning procedures or guidelines, each shipment is treated individually, resulting in inconsistent container fill levels. Additionally, variations in client packaging styles and cargo sizes complicate efforts to create structured load plans, leading to underutilized container space.

Key FCL Containers Handled by Wingman Freight Express Pvt. Ltd.:**1. 20-Foot Standard Container (20GP)**

Dimensions: 20' x 8' x 8'6"

Use: Ideal for heavy cargo with limited volume such as metals, machinery, and minerals.

Typical Volume Capacity: ~33 CBM

Max Payload: ~28,000 kg

2. 40-Foot Standard Container (40GP)

Dimensions: 40' x 8' x 8'6"

Use: Commonly used for bulk goods, pallets, and general merchandise.

Typical Volume Capacity: ~67 CBM

Max Payload: ~26,500 kg

3. 40-Foot High Cube Container (40HC)

Dimensions: 40' x 8' x 9'6"

Use: Preferred for voluminous cargo such as textiles, electronics, or light machinery.

Typical Volume Capacity: ~76 CBM

Max Payload: ~26,000 kg

4. 45-Foot High Cube Container

Dimensions: 45' x 8' x 9'6"

Use: Used for high-volume, light-weight cargo or consolidated loads.

Typical Volume Capacity: ~86 CBM

Max Payload: ~27,000 kg

5. Open Top Container

Dimensions: Usually 20' or 40'

Use: For over-height cargo such as heavy machinery or large equipment that cannot fit into a closed container.

Feature: Removable top (tarpaulin cover).

6. Flat Rack Container

Use: For oversized or heavy cargo like industrial equipment, construction materials, or vehicles.

Feature: No sides or top; supports crane loading.

7. Refrigerated Container (Reefer)

Dimensions: 20' and 40'

Use: For temperature-sensitive goods like pharmaceuticals, perishables, and frozen food.

Key Findings**1. Underutilization of Container Space**

A significant percentage of FCL shipments at Wingman Freight Express were found to be operating at less than 75% of container capacity on average. This inefficiency resulted in higher transportation costs as more containers were required to ship the same volume of goods.

2. Manual Load Planning

The company currently relies on manual methods (spreadsheets, visual estimation) for container load planning. This approach has led to suboptimal space utilization and variability in the loading process, often resulting in unoptimized cargo arrangements.

3. Inconsistent Packaging

Cargo packaging is not standardized across shipments. Variations in dimensions and palletization often complicate the loading process, contributing to wasted space within containers. Standardization of packaging would help streamline load planning and maximize space utilization.

4. Absence of Load Optimization Software

No advanced container load optimization tools are used at Wingman Freight Express. The lack of simulation software or AI-driven systems limits the company's ability to efficiently calculate optimal loading patterns before physical loading takes place.

5. Lack of Standard Operating Procedures (SOPs)

The absence of clearly defined SOPs for container packing and load planning has resulted in inconsistent practices across teams. A more structured approach could reduce errors, improve space utilization, and enhance operational efficiency.

COMPARISON OF REVIEW OF LITERATURE

The literature review highlighted various strategies and methodologies used by logistics companies to optimize container utilization. Below is a comparative analysis of key findings from the existing literature versus the practices observed at Wingman Freight Express Pvt. Ltd. This comparison illustrates that Wingman Freight Express can benefit significantly from aligning more closely with industry best practices outlined in the literature, particularly in the areas of technology adoption, packaging standardization, and employee training.

V. CONCLUSION

The study on optimizing Full Container Load (FCL) utilization at Wingman Freight Express Pvt. Ltd. has revealed several critical inefficiencies that impact both operational performance and cost-effectiveness. The analysis demonstrated that a significant portion of FCL shipments are underutilized, primarily due to manual load planning, inconsistent packaging,

lack of standardized procedures, and minimal use of technology. By comparing industry best practices from the literature with the company's current processes, it is evident that Wingman Freight Express has considerable potential to enhance its container utilization rate. Implementing structured load planning techniques, adopting container optimization software, and providing training to staff can lead to improved space usage, lower freight costs, and a reduced environmental footprint.

REFERENCES

- [1]. Bischoff, E. E., & Ratcliff, M. S. W. (1995). Issues in the development of approaches to container loading. *Omega*, 23(4), 377–390.
- [2]. Eilon, S., & Christofides, N. (1971). The loading problem. *Management Science*, 17(5), 259–268.
- [3]. Pálsson, H., & Kovács, G. (2014). Reducing transport emissions: The impact of modal shift and vehicle utilization. *Procedia - Social and Behavioral Sciences*, 150, 326–335
- [4]. Cruijssen, F., Cools, M., & Dullaert, W. (2007). Horizontal cooperation in logistics: Opportunities and impediments. *Transportation Research Part E: Logistics and Transportation Review*, 43(2), 129–142.
- [5]. Wäfler, T., Meier, A., & Gahr, A. (2018). Digitalization of logistics processes using intelligent container loading. *Journal of Business Logistics*, 39(3), 203–219.
- [6]. KPMG. (2021). Sustainable Logistics and Freight Transport: Industry Trends and Forecasts. KPMG Global Transport Report.
- [7]. UNCTAD. (2020). Review of Maritime Transport 2020. United Nations Conference on Trade and Development.
- [8]. Rodrigue, J. P. (2020). *The Geography of Transport Systems* (5th ed.). Routledge.
- [9]. Freightos. (2021). Guide to Container Shipping and Freight Costs. Freightos Academy.
- [10]. DHL Logistics Trend Radar. (2022). Future Trends in Container Optimization and Freight Efficiency. DHL Research Report